# AUDITED FINANCIAL STATEMENTS

For the fiscal year ended December 31, 2012

**HPT VIETNAM CORPORATION** 

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# REPORT OF THE BOARD OF GENERAL DIRECTORS

For the fiscal year ended December 31, 2012

The Board of General Directors has the honor of submitting this report and the audited financial statements of HPT Vietnam Corporation (hereinafter referred to as "the Company") for the fiscal year ended December 31, *2012*.

#### **Business highlights:** 1.

#### Structure of ownership 1.1

HPT Vietnam Corporation is a joint stock company, which is incorporated and operating under Business registration certificate No. 0301447426 dated May 11, 2004 (the forth amended certificate dated November 02, 2012) issued by the Department of Planning and Investment of HCMC.

# 1.2 The Company's principal activities:

The Company's principal activities include:

Installing and transferring technology of computer network system; Providing with Internet appliance service (OSP); Storage and provision of information;

Developing and applying science and technology into life;

Rendering real estates brokerage service;

Rendering market research and analysis;

Trading medical equipment and machinery;

Providing with appliance software; Producing software and software service;

Giving advisory on design of computer system (designing, building internet home page, computer software integrating hardware-software with telecommunication technology); Integrating local area network(LAN);

Rendering added service on telecom network; Assessing data and information on internet; Processing data and information on internet; Electronic exchange service (Not functioning as internet agent, trading game at the head office);

Repairing computer equipment, computer, office equipment;

Trading computer equipment, computer, office equipment; Trading computer software, electronic equipment and accessories, telephone, telecom equipment, control equipment, equipment and accessories in IT, drawing machine, equipment for designing, printing and accessories, equipment for scientific research, experiment.

Leasing machinery and equipment for office;

Training and transferring technology; Vocational training;

Leasing house, warehouse (except for motel leasing); Trading house, real estates (except for valuating, real estates exchange);

Customs declaration service; Transportation brokerage;

Accounting, consultancy services on tax and finance (except for auditing service), investment and business management.

## 1.3 Head office:

Head office: 9th Floors, Paragon Building, No. 03 Nguyen Luong Bang, Tan Phu Ward, Dist. 7, HCMC.

Tel.: (84 8) 54 123 400

Fax: (84 8) 54 108 801

For the fiscal year ended December 31, 2012

### 2. Financial position and results of operation:

The Company's financial position and results of operation in the year are presented in the attached financial statements.

#### 3. Board of Management, Board of Supervisors and Board of General Directors:

The Board of Management, Board of Supervisors and Board of General Directors holding office in the year and at the reporting date include:

### **Board of Management:**

CHAIRMAN MR. NGO VI DONG

VICE CHAIRMAN MS. DINH HA DUY TRINH
MEMBER MR. NGUYEN DUC TIEN
MEMBER MR. DINH HA DUY LINH

MEMBER MS. HAN NGUYET THU HUONG

MEMBER MR. TRAN ANH HOANG
MEMBER MR. NGUYEN QUYEN

MEMBER MR. LE THANH HAI

**Board of Supervisors** 

CHIEF SUPERVISOR MS. HUYNH THI THANH NGA
MEMBER MS. NGUYEN THI HOANG YEN
MEMBER MR. LE NHUT HOANG NAM

**Board of General Directors** 

GENERAL DIRECTOR MR. DINH HA DUY LINH
CHIEF ACCOUNTANT MS. NGUYEN THI HONG HAI

Legal representative MR. DINH HA DUY LINH

#### 4. Auditor

Auditing and Informatic Services Limited Company (AISC) has been appointed as an independent auditor for the fiscal year ended December 31, 2012.

# 5. Statement of the Responsibility of the Board of General Directors in respect of the Financial Statements

The Board of General Directors of the Company is responsible for the preparation of the financial statements which give a true and fair view of the financial position of the Company as of December 31, 2012 as well as its results of operation and cash flows for the year then ended. In order to prepare these financial statements, the Board of General Directors has considered and complied with the following matters:

- Selected the appropriate accounting policies and applied them consistently;
- Made judgments and estimates that are reasonable and prudent;
- The financial statements of the Company are prepared on a going concern basis unless it is inappropriate to presume that the Company will continue in business.

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#### REPORT OF THE BOARD OF GENERAL DIRECTORS

For the fiscal year ended December 31, 2012

The Board of General Directors is responsible for ensuring that proper accounting records are kept, which disclose, with reasonable accuracy at any time, the financial position of the Company and that the financial statements are prepared in compliance with the registered accounting policies stated in the Notes to the Financial Statements. The Board of General Directors is also responsible for safeguarding the assets of the Company and thus taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### 6. Approval of the Financial Statements

In the Board of General Directors' opinion, the financial statements consisting of Balance Sheet as at December 31, 2012, Income Statement, Cash Flow Statement and Notes to the Financial Statements enclosed with this report give a true and fair view of the financial position of the Company as well as its operating results and cash flows for the fiscal year ended December 31, 2012.

The financial statements are prepared in compliance with Vietnamese Accounting Standards and the Vietnamese Accounting System.

HCMC, March 20, 2013

CÔNG TY CỔ PHẨN DICH VỤ CÔNG

For and on behalf of the Board of General Directors

DI<del>NH H</del>A DUY LINH

Chief Executive Officer



CONG TY TNHH KIEM TOAN & DICH VU IIN HOC IP.HCM Auditing & Informatic Services Company Limited

Office: 142 Nguyễn Thị Minh Khai, Quận 3,Thành Phố Hồ Chí Minh

Tel: (84.8) 3930 5163 (10 Lines)

Website: www.aisc.com.vn

Email: info@aisc.com.vn

Fax: (84.8) 3930 4281

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NO.: 03.13.100/AISC-DN

AUDITOR'S REPORT ON THE FINANCIAL STATEMENTS

FOR THE FISCAL YEAR ENDED DECEMBER 31, 2012

HPT VIETNAM CORPORATION

*To:* 

The Board of Management and Board of General Directors HPT VIETNAM CORPORATION

We have audited the financial statements of HPT Vietnam Corporation consisting of Balance Sheet as of December 31, 2012, Income Statement, Cash Flow Statement and Notes to the Financial Statements for the year ended December 31, 2012 as set out on Page 05 to Page 32, which were prepared on February 28 2013.

The Board of General Directors is responsible for the preparation of the financial statements. It is our responsibilities to form an independent opinion, based on our audit, on these financial statements.

### Basis of auditing

We conducted our audit in accordance with Vietnamese Standards on Auditing. Those standards require that we plan and perform the audit to obtain reasonable assurance that the financial statements are free from material misstatements. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes our assessing of the compliance with the prevailing accounting standards and system, accounting principles and methods applied, the significant estimates and judgments made by the Board of General Directors in preparation of the financial statements as well as evaluating the overall presentation of the financial statements. We planned and completed our audit so as to obtain all the information and explanations necessary. We believe that our audit provides a reasonable basis for our opinion.

### **Auditor's opinion**

In our opinion, the financial statements give a true and fair view, in all material respects, of the financial position of HPT Vietnam Corporation as of December 31, 2012 as well as the results of its operation and its cash flows for the year then ended. The financial statements are prepared in compliance with the prevailing Vietnamese Accounting System, Vietnamese Accounting Standards and other relevant statutory requirements.

**AUDITOR** 

Le Thanh Duy

Audit Certificate No.: 1493/KTV Issued by the Ministry of Finance

HCMC, March 20, 2013 0300513047 CÔNG TY ENERAL DIRECTOR TRÁCH NHIỆM HỮU HẠN KIỂM TOÁN VÀ DỊCH NỤ TIN HOC THÀNH P

Pham Van Vinh

Audit Certificate No.: D0112/KTV Issued by the Ministry of Finance

Branch in Ha Noi: C2 Room, 24 Floor - E9 Lot, VIMECO Building, Pham Hung St, Cau Giay Dist, Ha Noi

Tel: (04) 3782 0045/46/47 Fax: (04) 3782 0048 Email: aishn@hn.vnn.vn

Tel: (0511) 371 5619 Fax: (0710) 3828 765 Tel: (0710) 3813 004

Fax: (0511) 371 5620 Email: aisckt@dng.vnn.vn

# **BALANCE SHEET**

As at December 31, 2012 Unit: VND

ASSETS		Code	Notes	Dec. 31, 2012	Jan. 01, 2012	
A.	CUI	RRENT ASSETS			356.115.153.768	266.521.791.852
		Cash	<b>110</b>	V.1	<b>34.633.915.602</b> 34.633.915.602	<b>19.149.293.250</b> 19.149.293.250
		Cash equivalents	112	V.1	-	-
	11. 1. 2.	Short-term investments Short-term investments Provision for diminution in the value of short-term investments	120 121 122		<b>2.000.000</b> 2.000.000	<b>2.000.000</b> 2.000.000
	III.	Accounts receivable	121		264.244.028.761	<b>209.626.691.230</b> 190.381.128.916
	<ol> <li>2.</li> <li>3.</li> </ol>	Trade accounts receivable Prepayments to suppliers Intercompany receivables	131 132 133		241.564.072.545 22.628.256.144 -	19.103.085.212
	4. 5.	Construction contract-in-progress receivables Other receivables	134 135		83.334.222	174.111.252
	6.	Provision for doubtful debts	139		(31.634.150)	(31.634.150)
	IV. 1. 2.	Inventories Inventories Provision for decline in value of inventories	141 149	V.2	<b>53.409.509.752</b> 53.409.509.752	<b>34.999.618.406</b> 34.999.618.406
	<b>V.</b>	Other current assets Short-term prepayments	151	V.3.1	<b>3.825.699.653</b> 620.045.756	<b>2.744.188.966</b> 394.726.337
	2. 3. 4.	Deductible VAT  Taxes and other receivables from the State Buck Repurchase and sale of Government's bonds	152 d 154 157		742. <b>8</b> 69.219 - -	1.188.881.229
	4. 5	Other current assets	158		2.462.784.678	1.160.581.400

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TOTAL ASSETS

Deferred income tax assets

Other long-term assets

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283.740.545.636

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372.629.685.751

# **BALANCE SHEET**

As at December 31, 2012

Unit: VND

RESOURCES			Code	Notes	Dec. 31, 2012	Jan. 01, 2012
A.	LIABILITIES $(300 = 310 + 330)$				286.302.187.639	200.701.743.171
	I.	Current liabilities	310		285.674.187.639	199.474.743.171
	1.	Short-term borrowings & liabilities	311	V.7.1	169.165.488.240	121.935.033.926
	2.	Trade accounts payable	312		88.156.107.429	60.866.467.273
	3.	Advances from customers	313		17.102.404.790	4.800.054.074
	4.	Taxes and other payables to the State Budget	314	V.7.2	4.324.414.762	2.700.606.084
	5.	Payables to employees	315		2.500.000.000	3.000.000.000
	6.	Accrued expenses	316		3.526.928.749	3.461.094.458
	7.	Intercompany payables	317		-	-
	8.	Construction contract-in-progress payables	318		-	•
	9.	Other payables	319	V.7.3	281.443.708	580.882.262
	10.	Provision for short-term payables	320		-	-
	11.	Bonus and welfare fund	323	V.7.4	617.399.961	2.130.605.094
	12.	Repurchase and sale of Government's bond	327		-	-
	II.	Long-term liabilities	330		628.000.000	1.227.000.000
	1.	Long-term trade payables	331		-	-
	2.	Long-term intercompany payables	332		-	-
	3.	Other long-term payables	333		-	-
	4.	Long-term borrowings and liabilities	334	V.8	628.000.000	1.227.000.000
	5.	Deferred income tax liabilities	335		-	-
	6.	Provision for severance allowances	336		-	-
	7.	Provision for long-term liabilities	337		-	-
	8.	Unrealized revenue	338		-	-
	9.	Fund for science and technology developmen	nt 339	_	-	

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## **BALANCE SHEET**

As at December 31, 2012

Unit: VND

RF	RESOURCES		Code	Notes	Dec. 31, 2012	Jan. 01, 2012
В.	OW.	NERS' EQUITY $(400 = 410 + 430)$			86.327.498.112	83.038.802.465
	I.	Owners' equity	410	V.9	86.327.498.112	83.038.802.465
	1.	Owners' capital	411		68.642.010.000	59.892.990.000
	2.	Share premium	412		139.500.000	139.500.000
	3.	Owners' other capital	413		-	-
	4.	Treasury shares	414		(2.155.280.020)	(2.155.280.020)
	5.	Difference upon assets revaluation	415		-	-
	6.	Foreign exchange differences	416		-	543.902.085
	7.	Investment and development fund	417		753.240.000	753.240.000
	8.	Financial reserve fund	418		3.050.901.219	2.555.887.105
	9.	Other funds	419		-	-
	10.	Undistributed earnings	420		15.897.126.913	21.308.563.295
	11.	Investment reserve for basic construction	421		-	-
	12.	Fund for Enterprise Arrangement Support	422		-	-
	II.	Budget sources and other funds	430		-	-
	1.	Budget sources	432		-	-
	2.	Fund to form fixed assets	433	_		
		TOTAL RESOURCES	440	=	372.629.685.751	283.740.545.636
0]	FF - B	ALANCE SHEET ITEMS	Code	Notes	Dec. 31, 2012	Jan. 01, 2012
	1.	Operating lease assets			-	-
	2.	Goods held under trust or for processing			-	-
	3.	Goods received on consignment for sale			-	-
	4.	Bad debts written off			-	-
	5.	Foreign currencies			-	-
	+	USD			13.121,21	4.105,09
	6.	Estimates for non-business and project exper	nditure		-	-

PREPARED BY

**CHIEF ACCOUNTANT** 

PHUNG QUOC BAO NGUY

**NGUYEN THI HONG HAI** 

CHORFIEXECUTIVE OFFICER

CÓ PHẨN

DỊCH VỤ CÔNG NGHỆ

February 28, 2013

TIN Học HPT

DINH HA DUY LINH

## **INCOME STATEMENT**

For the fiscal year ended December 31, 2012

Unit: VND

2. Less sales deductions  3. Net sales  10 702.187.089.621 665.749.932.948  4. Cost of sales  11 VI.2. 606.902.039.596 568.760.256.967  5. Gross profit 20 95.285.050.025 96.989.675.981  (20 = 10 -11)  6. Financial income  21 VI.3. 1.914.903.441 14.991.995.011  7. Financial expenses 22 VI.4. 14.752.076.896 32.588.815.229  In which: loan interest expenses 23 13.624.864.885 20.484.192.995  8. Selling expenses 24 VI.5. 50.626.042.531 46.192.893.928  9. General & administration expenses 25 VI.6. 27.055.518.474 24.587.362.571  10. Operating profit 30 4.766.315.565 8.612.599.264  (30 = 20 + 21 - 22 - 24 - 25)  11. Other income 31 VI.5. 3.291.991.538 5.805.308.676  12. Other expenses 32 VI.6. 429.879.646 1.217.531.555  13. Other profit (40 = 31 - 32) 40 2.862.111.892 4.587.777.121  14. Net accounting profit before tax (50 = 30 + 40)  15. Corporate income tax - current 51 VI.9. 1.870.667.050 3.300.094.096  16. Corporate income tax - deferred 52		ITEMS	Code	Notes	Year 2012	Year 2011
3. Net sales       10       702.187.089.621       665.749.932.948         4. Cost of sales       11       VI.2.       606.902.039.596       568.760.256.967         5. Gross profit (20 = 10 - 11)       20       95.285.050.025       96.989.675.981         6. Financial income       21       VI.3.       1.914.903.441       14.991.995.011         7. Financial expenses       22       VI.4.       14.752.076.896       32.588.815.229         In which: loan interest expenses       23       13.624.864.885       20.484.192.995         8. Selling expenses       24       VI.5.       50.626.042.531       46.192.893.928         9. General & administration expenses       25       VI.6.       27.055.518.474       24.587.362.571         10. Operating profit (30 = 20 + 21 - 22 - 24 - 25)       31       VI.5.       3.291.991.538       5.805.308.676         12. Other expenses       32       VI.6.       429.879.646       1.217.531.555         13. Other profit (40 = 31 - 32)       40       2.862.111.892       4.587.777.121         14. Net accounting profit before tax (50 = 30 + 40)       51       VI.9.       1.870.667.050       3.300.094.096         16. Corporate income tax - deferred       52       -       -       -         17. Net profit after cor	1.	Sales	01	VI.1.	702.187.089.621	665.749.932.948
4. Cost of sales  11 VI.2. 606.902.039.596 568.760.256.967  5. Gross profit (20 = 10 - 11)  6. Financial income 21 VI.3. 1.914.903.441 14.991.995.011  7. Financial expenses 22 VI.4. 14.752.076.896 32.588.815.229  In which: loan interest expenses 23 13.624.864.885 20.484.192.995  8. Selling expenses 24 VI.5. 50.626.042.531 46.192.893.928  9. General & administration expenses 25 VI.6. 27.055.518.474 24.587.362.571  10. Operating profit 30 4.766.315.565 8.612.599.264  (30 = 20 + 21 - 22 - 24 - 25)  11. Other income 31 VI.5. 3.291.991.538 5.805.308.676  12. Other expenses 32 VI.6. 429.879.646 1.217.531.555  13. Other profit (40 = 31 - 32) 40 2.862.111.892 4.587.777.121  14. Net accounting profit before tax 50 7.628.427.457 13.200.376.385  (50 = 30 + 40)  15. Corporate income tax - current 51 VI.9. 1.870.667.050 3.300.094.096  16. Corporate income tax - deferred 52	2.	Less sales deductions	02		-	-
5. Gross profit (20 = 10 -11)  6. Financial income 7. Financial expenses In which: loan interest expenses 22 VI.4. 14.752.076.896 32.588.815.229 33 13.624.864.885 20.484.192.999 35. Selling expenses 24 VI.5. 50.626.042.531 46.192.893.928 39. General & administration expenses 25 VI.6. 27.055.518.474 24.587.362.571 10. Operating profit (30 = 20 + 21 - 22 - 24 - 25)  11. Other income 12. Other expenses 13. VI.5. 3.291.991.538 5.805.308.676 12. Other profit (40 = 31 - 32) 40 2.862.111.892 4.587.777.121 14. Net accounting profit before tax (50 = 30 + 40)  15. Corporate income tax - current 16. Corporate income tax - deferred 17. Net profit after corporate income tax (60 = 50 - 51 - 52)	3.	Net sales	10		702.187.089.621	665.749.932.948
(20 = 10 - 11)  6. Financial income 21 VI.3. 1.914.903.441 14.991.995.011  7. Financial expenses 22 VI.4. 14.752.076.896 32.588.815.229  In which: loan interest expenses 23 13.624.864.885 20.484.192.999  8. Selling expenses 24 VI.5. 50.626.042.531 46.192.893.928  9. General & administration expenses 25 VI.6. 27.055.518.474 24.587.362.571  10. Operating profit 30 4.766.315.565 8.612.599.264  (30 = 20 + 21 - 22 - 24 - 25)  11. Other income 31 VI.5. 3.291.991.538 5.805.308.676  12. Other expenses 32 VI.6. 429.879.646 1.217.531.555  13. Other profit (40 = 31 - 32) 40 2.862.111.892 4.587.777.121  14. Net accounting profit before tax 50 7.628.427.457 13.200.376.385  (50 = 30 + 40)  15. Corporate income tax - current 51 VI.9. 1.870.667.050 3.300.094.096  16. Corporate income tax - deferred 52	4.	Cost of sales	11	VI.2.	606.902.039.596	568.760.256.967
6. Financial income 7. Financial expenses 8. Selling expenses 9. General & administration expenses 10. Operating profit 11. Other income 12. Other expenses 13. Other profit (40 = 31 - 32) 13. Other profit (40 = 31 - 32) 13. Other profit (40 = 31 - 32) 14. Net accounting profit before tax 15. Corporate income tax - deferred 16. Corporate income tax - deferred 17. Net profit after corporate income tax - (60 = 50 - 51 - 52) 18. Financial income 22 VI.4. 14.993.441 14. 14.991.995.011 14. 14.991.995.011 14. 14.991.995.011 14. 14.991.995.011 15. 14.752.076.896 16. 14.752.076.895 17. 14. 14.752.076.896 18. 14.752.076.895 18. 14.752.076.895 19. 14.766.315.565 19. 15. 15. 15. 15. 15. 15. 15. 15. 15. 15	5.	Gross profit	20		95.285.050.025	96.989.675.981
7. Financial expenses  In which: loan interest expenses  8. Selling expenses  9. General & administration expenses  10. Operating profit  10. Other income  11. Other income  12. Other expenses  13. Other profit (40 = 31 - 32)  13. Other profit (40 = 31 - 32)  14. Net accounting profit before tax  15. Corporate income tax - current  16. Corporate income tax - deferred  17. Net profit after corporate income tax  18. Selling expenses  29. VI.6.  20. 484. 192. 999  20. 484. 192. 999  20. 484. 192. 999  20. 484. 192. 999  20. 484. 192. 999  20. 484. 192. 999  20. 484. 192. 999  21. So. 626.042.531  22. VI.6.  21. Other come tax - 24. 587. 362. 571  23. VI.6.  24. VI.5.  25. VI.6.  27. 055. 518. 474  24. 587. 362. 571  24. 766.315.565  26. 291. 991. 538  27. 8612. 599. 264  28. 612. 599. 264  28. 612. 599. 264  29. 862. 111. 892  29. 61. 217. 531. 552  29. 61. 217. 531. 552  29. 62. 211. 892  29. 62. 211. 892  20. 484. 192. 999  20. 46. 192. 893. 928  20. 484. 192. 999  20. 46. 192. 893. 928  20. 484. 192. 999  20. 46. 192. 893. 928  20. 484. 192. 999  20. 46. 192. 893. 928  20. 484. 192. 999  20. 46. 192. 893. 928  20. 484. 192. 999  20. 484. 192. 999  20. 46. 192. 893. 928  20. 46. 192. 893. 928  20. 484. 192. 999  20. 46. 192. 893. 928  20. 46. 192. 893. 928  20. 46. 192. 893. 928  20. 46. 192. 893. 928  20. 46. 192. 893. 928  20. 46. 192. 893. 928  20. 46. 192. 893. 928  20. 46. 192. 893. 928  20. 46. 192. 893. 928  20. 46. 192. 893. 928  20. 46. 192. 893. 928  20. 46. 192. 893. 928  20. 46. 192. 893. 928  21. VI.6.  21. 21. 21. 21. 21. 21. 21. 21. 21. 21.		(20 = 10 - 11)				
In which: loan interest expenses       23       13.624.864.885       20.484.192.999         8. Selling expenses       24       VI.5.       50.626.042.531       46.192.893.928         9. General & administration expenses       25       VI.6.       27.055.518.474       24.587.362.571         10. Operating profit (30 = 20 + 21 - 22 - 24 - 25)       30       4.766.315.565       8.612.599.264         11. Other income       31       VI.5.       3.291.991.538       5.805.308.676         12. Other expenses       32       VI.6.       429.879.646       1.217.531.555         13. Other profit (40 = 31 - 32)       40       2.862.111.892       4.587.777.121         14. Net accounting profit before tax (50 = 30 + 40)       50       7.628.427.457       13.200.376.385         15. Corporate income tax - current       51       VI.9.       1.870.667.050       3.300.094.096         16. Corporate income tax - deferred       52       -       -       -         17. Net profit after corporate income tax (60 = 50 - 51 - 52)       60       5.757.760.407       9.900.282.289	6.	Financial income	21	VI.3.	1.914.903.441	14.991.995.011
8. Selling expenses 24 VI.5. 50.626.042.531 46.192.893.928 9. General & administration expenses 25 VI.6. 27.055.518.474 24.587.362.571 10. Operating profit 30 4.766.315.565 8.612.599.264 (30 = 20 + 21 - 22 - 24 - 25)  11. Other income 31 VI.5. 3.291.991.538 5.805.308.676 12. Other expenses 32 VI.6. 429.879.646 1.217.531.555 13. Other profit (40 = 31 - 32) 40 2.862.111.892 4.587.777.121 14. Net accounting profit before tax 50 7.628.427.457 13.200.376.385 (50 = 30 + 40) 15. Corporate income tax - current 51 VI.9. 1.870.667.050 3.300.094.096 16. Corporate income tax - deferred 52	7.	Financial expenses	22	VI.4.	14.752.076.896	32.588.815.229
9. General & administration expenses 25 VI.6. 27.055.518.474 24.587.362.571  10. Operating profit 30 4.766.315.565 8.612.599.264  (30 = 20 + 21 - 22 - 24 - 25)  11. Other income 31 VI.5. 3.291.991.538 5.805.308.676  12. Other expenses 32 VI.6. 429.879.646 1.217.531.555  13. Other profit (40 = 31 - 32) 40 2.862.111.892 4.587.777.121  14. Net accounting profit before tax (50 = 30 + 40)  15. Corporate income tax - current 51 VI.9. 1.870.667.050 3.300.094.096  16. Corporate income tax - deferred 52		In which: loan interest expenses	23		13.624.864.885	20.484.192.999
10. Operating profit       30       4.766.315.565       8.612.599.264         (30 = 20 + 21 - 22 - 24 - 25)       31       VI.5.       3.291.991.538       5.805.308.676         12. Other income       31       VI.5.       429.879.646       1.217.531.555         13. Other profit (40 = 31 - 32)       40       2.862.111.892       4.587.777.121         14. Net accounting profit before tax       50       7.628.427.457       13.200.376.385         (50 = 30 + 40)       51       VI.9.       1.870.667.050       3.300.094.096         16. Corporate income tax - deferred       52       -       -         17. Net profit after corporate income tax       60       5.757.760.407       9.900.282.289         16. Corporate income tax - deferred       52       -       -         17. Net profit after corporate income tax       60       5.757.760.407       9.900.282.289	8.	Selling expenses	24	VI.5.	50.626.042.531	46.192.893.928
(30 = 20 + 21 - 22 - 24 - 25)  11. Other income  12. Other expenses  13. Other profit (40 = 31 - 32)  14. Net accounting profit before tax  (50 = 30 + 40)  15. Corporate income tax - current  16. Corporate income tax - deferred  17. Net profit after corporate income tax  (60 = 50 - 51 - 52)  31. VI.5.  3.291.991.538  5.805.308.676  429.879.646  1.217.531.555  40. 2.862.111.892  4.587.777.121  1.870.667.050  3.300.094.096  5.757.760.407  9.900.282.289	9.	General & administration expenses	25	VI.6.	27.055.518.474	24.587.362.571
11. Other income       31       VI.5.       3.291.991.538       5.805.308.676         12. Other expenses       32       VI.6.       429.879.646       1.217.531.555         13. Other profit (40 = 31 - 32)       40       2.862.111.892       4.587.777.121         14. Net accounting profit before tax       50       7.628.427.457       13.200.376.385         (50 = 30 + 40)       51       VI.9.       1.870.667.050       3.300.094.096         16. Corporate income tax - deferred       52       -       -         17. Net profit after corporate income tax       60       5.757.760.407       9.900.282.289         (60 = 50 - 51 - 52)       -       -       -	10.	Operating profit	30		4.766.315.565	8.612.599.264
12. Other expenses       32       VI.6.       429.879.646       1.217.531.555         13. Other profit (40 = 31 - 32)       40       2.862.111.892       4.587.777.121         14. Net accounting profit before tax (50 = 30 + 40)       50       7.628.427.457       13.200.376.385         15. Corporate income tax - current       51       VI.9.       1.870.667.050       3.300.094.096         16. Corporate income tax - deferred       52       -       -       -         17. Net profit after corporate income tax (60 = 50 - 51 - 52)       5.757.760.407       9.900.282.289		(30 = 20 + 21 - 22 - 24 - 25)				
13. Other profit (40 = 31 - 32)  14. Net accounting profit before tax (50 = 30 + 40)  15. Corporate income tax - current 16. Corporate income tax - deferred 17. Net profit after corporate income tax (60 = 50 - 51 - 52)  40 2.862.111.892 4.587.777.121 13.200.376.385 50 7.628.427.457 13.200.376.385 51 VI.9. 1.870.667.050 3.300.094.096 52 - 5.757.760.407 9.900.282.289	11.	Other income	31	VI.5.	3.291.991.538	5.805.308.676
14. Net accounting profit before tax       50       7.628.427.457       13.200.376.385         (50 = 30 + 40)       51       VI.9.       1.870.667.050       3.300.094.096         16. Corporate income tax - deferred       52       -       -         17. Net profit after corporate income tax (60 = 50 - 51 - 52)       60       5.757.760.407       9.900.282.289	12.	Other expenses	32	VI.6.	429.879.646	1.217.531.555
(50 = 30 + 40)  15. Corporate income tax - current  16. Corporate income tax - deferred  17. Net profit after corporate income tax  (60 = 50 - 51 - 52)  1870.667.050  3.300.094.096  52  5.757.760.407  9.900.282.289	13.	Other profit $(40 = 31 - 32)$	40		2.862.111.892	4.587.777.121
15. Corporate income tax - current  16. Corporate income tax - deferred  17. Net profit after corporate income tax (60 = 50 - 51 - 52)  1870.667.050  3.300.094.096  52  5.757.760.407  9.900.282.289	14.	Net accounting profit before tax	50		7.628.427.457	13.200.376.385
16. Corporate income tax - deferred 52  17. Net profit after corporate income tax (60 = 50 - 51 -52)  52  5.757.760.407  9.900.282.289		(50 = 30 + 40)				
17. Net profit after corporate income tax 60 5.757.760.407 9.900.282.289 (60 = 50 - 51 -52)	15.	Corporate income tax - current	51	VI.9.	1.870.667.050	3.300.094.096
(60 = 50 - 51 -52)	16.	Corporate income tax - deferred	52		-	-
	17.	Net profit after corporate income tax	60		5.757.760.407	9.900.282.289
18. Earnings per share 70 VI.10. 951 1.697		(60 = 50 - 51 - 52)				
	18.	Earnings per share	70	VI.10.	951	1.697

HCMC, February 28, 2013

PREPARED BY

**CHIEF ACCOUNTANT** 

PHUNG QUOC BAO

NGUYEN THI HONG HAI

CHIEF EXECUTIVE OFFICER

CÔNG TY CỔ PHẨN DICH VỤ CÔNG NGHỆ TIN HỌC

H HA DUY LINH

# CASH FLOW STATEMENT

(Under indirect method)

Unit: VND
Year 2011
.200.376.385
.654.585.771

ITEMS	Code Notes	Year 2012	Year 2011
I. CASH FLOWS FROM OPERATING ACTIVITIE	ES		
1. Net profit before tax	01	7.628.427.457	13.200.376.385
2. Adjustments for :			2 (54 595 771
- Depreciation and amortisation	02	3.041.622.170	2.654.585.771
- Provisions	03	-	-
- Unrealised foreign exchange gains/ losses	04	(97.095.161)	(010 000 733)
- Gains/losses from investing activities	05	(367.176.810)	(912.289.732)
- Interest expense	06	13.624.864.885	20.484.192.999
3. Profit from operating activities before changes	in 08	23.830.642.541	35.426.865.423
working capital	09	(51.711.745.637)	91.810.043.460
- Increase (-)/ decrease (+) in receivables	10	(18.409.891.346)	(22.491.826.025)
- Increase (-)/ decrease (+) in inventories		(	·
- Increase (+)/ decrease (-) in payables (Other th	an 11	40.387.769.405	(33.378.203.143)
loan interests, income tax)	12	(377.864.389)	(65.010.212)
- Increase (-)/ decrease (+) in prepaid expenses	13	(13.624.864.885)	(20.484.192.999)
- Interest paid	14	(1.227.157.542)	(6.470.152.827)
- Corporate income tax paid	15	-	· -
- Other receipts from operating activities	16	-	(4.161.678.607)
- Other payments for operating activities		(01 122 111 952)	40.185.845.070
Net cash inflows/(outflows) from operating active	vities	(21.133.111.853)	40.165.645.070
II. CASH FLOWS FROM INVESTING ACTIVIT	IES		
1. Purchases of fixed assets and other long-term asset		(1.631.876.919)	(6.726.119.307)
<ol><li>Proceeds from disposals of fixed assets and ot long-term assets</li></ol>		-	109.527.455
3. Loans granted, purchases of debt instruments of o entities	ther 23	-	(134.830.000)
4. Collection of loans, proceeds from sales of d instruments of other entities	ebt 24	-	-
5. Investments in other entities	25	-	-
6. Proceeds from divestment in other entities	26	-	<u>-</u>
7. Dividends and interest received	27	367.176.810	912.289.732
Net cash inflows/(outflows) from investing acti	vities 30	(1.264.700.109)	(5.839.132.120)

# CASH FLOW STATEMENT

(Under indirect method)

Unit: VND

ITEMS	Code	Notes	Year 2012	Year 2011
III. CASH FLOWS FROM FINANCING ACTIVITIES	5			
1.[ Proceeds from issue of shares and capital contribution	31		-	-
2. Payments for shares returns and repurchases	32		-	-
3. Proceeds from borrowings	33		407.764.252.047	529.457.062.142
4. Repayments of borrowings	34		(361.132.797.733)	(558.232.913.438)
5. Payments for finance lease liabilities	35		-	-
6. Dividends paid	36		(8.749.020.000)	(5.833.639.000)
Net cash inflows/(outflows) from financing activities	40		37.882.434.314	(34.609.490.296)
Net cash inflows/(outflows) $(50 = 20 + 30 + 40)$	50		15.484.622.352	(262.777.346)
Cash and cash equivalents at the beginning of the year	60		19.149.293.250	19.412.052.159
Effect of foreign exchange differences  Cash and cash equivalents at the end of the year	61		-	18.437
(70 = 50 + 60 + 61)	70		34.633.915.602	19.149.293.250

HCMC, February 28, 2013

PREPARED BY

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PHUNG QUOC BAO

NGUYEN THI HONG HAI

CHIEF EXECUTIVE OFFICER

CÔNG TY
CÓ PHẨN
CÓ PHẨN
TIN HỌC

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TP. HOLL HA DUY LINH